

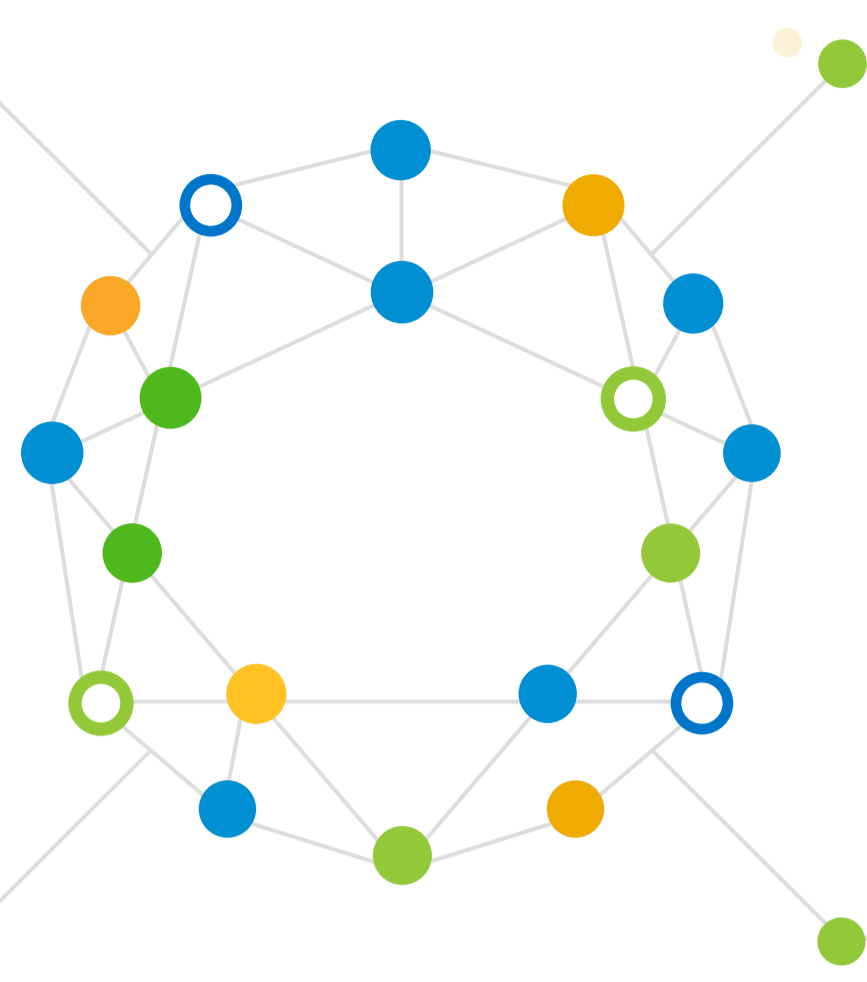
How Can Utilities Do More With Less in a Digital Economy?

It's About Optimizing Your Digital Core

In today's digital economy, there's immense pressure on utilities to do more for less. With new price pressures, competitive threats, and digitalization, utilities are forced to rethink their business models and focus on driving revenue growth. Are you up for the challenge? SAP S/4HANA® can help.

SAP S/4HANA THE DIGITAL CORE

SAP S/4HANA was developed to represent the digital core, the foundation for the core processes needed to consistently and flexibly run your business. It provides utilities with a proven framework to adopt industry best practices, while attaining operational excellence—specifically across customer engagement, asset management, and financial processes.



Stay in the Moment with Real-Time Financial Processes

30%

average reduction in costs related to general ledger and financial close processes

7.5%

average reduction in business and operations analysis and reporting costs



Build a foundation for soft-close processes



Run processes in real time



Improve financial visibility and insight

Simplify and Maintain Control with Better Engagement Management

>10%

improvement in offer win rate

2%

increase in utilization rates



Increase bid accuracy



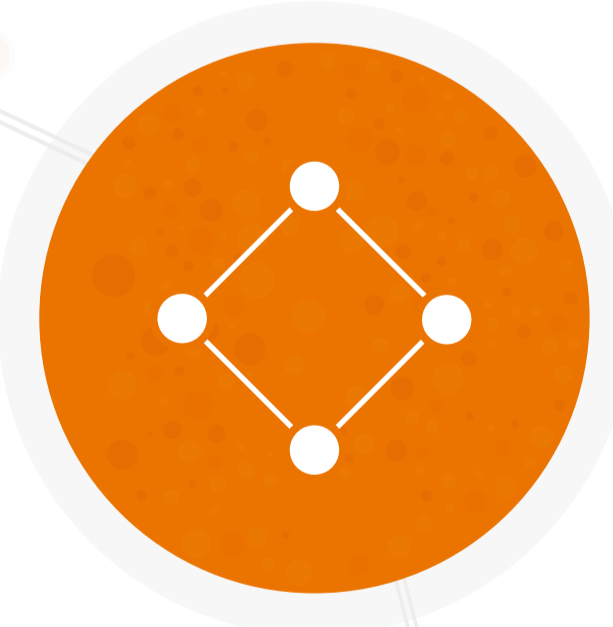
Improve project tracking



Minimize project risk

Increase Adaptability with Line-of-Business Extensions

From total workforce management and resource scheduling to business development, procurement, and so much more—it's easier than ever before to build on your SAP S/4HANA digital core to drive success in the ever-changing utilities business.



CUSTOMER STORY

FARYS: Optimizing Closing Runs with SAP S/4HANA Finance

“SAP S/4HANA Finance has been a business-changer for us. IT has to be ahead of other departments and must drive thought leadership. Our migration to SAP S/4HANA Finance has enabled that. To continue our digital transformation, we now plan to introduce smart metering for business-to-business and internal operations.”

— Inge Opreel, Head of ICT Department, FARYS

BUILD YOUR CORE STRENGTH AND FLEXIBILITY WITH SAP S/4HANA

For more information about how SAP S/4HANA can help your utility company seize the advantages of the digital economy with a digital core, contact your SAP representative today or visit us at <http://spr.ly/S4HANAUilities>



*Benefits express potentials and are based on early adopters of SAP S/4HANA or conservative outside-in benefits due to moving from traditional ERP to enhanced SAP S/4HANA and line-of-business and cloud capabilities. As each enterprise is at a different level of maturity, we recommend working with you to determine the value proposition for your enterprise.